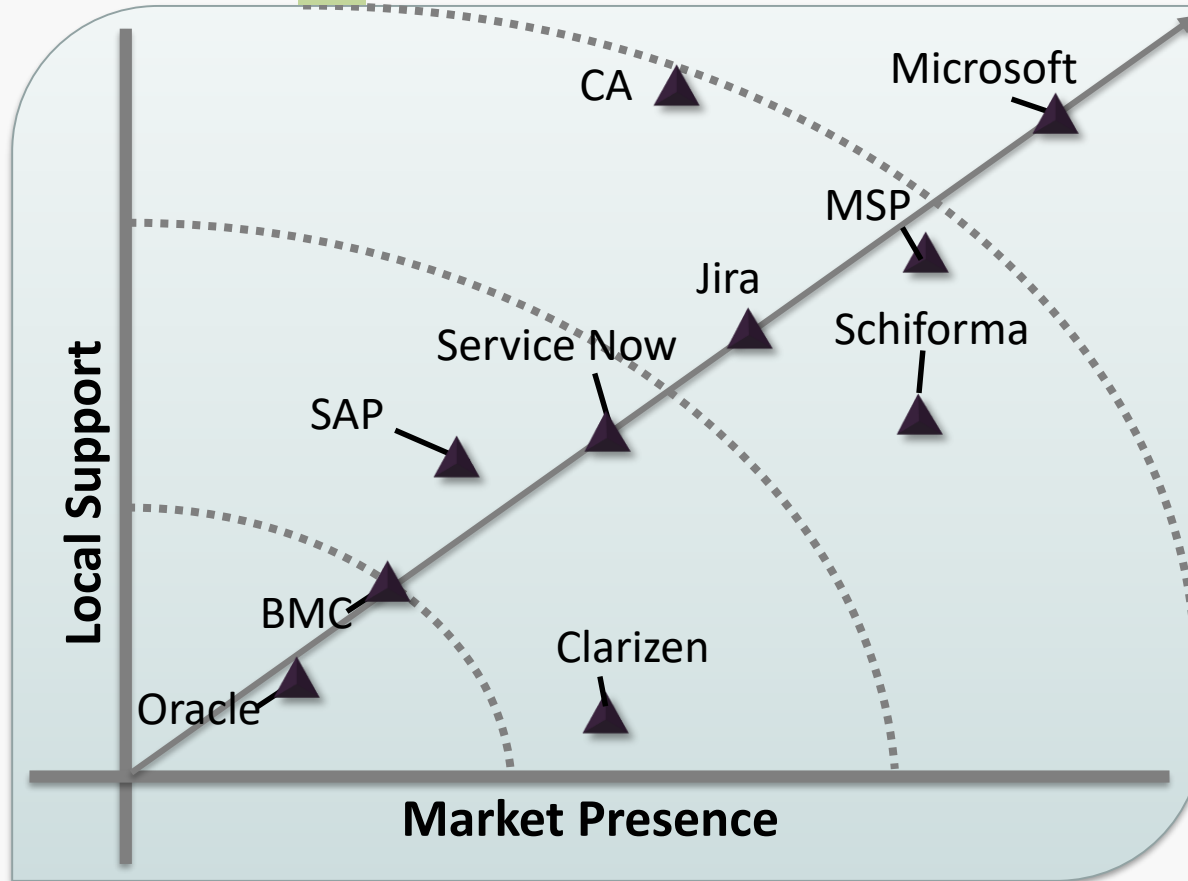


PPM- Israeli Market Positioning 2018



This analysis should be used with its supporting documents



PPM Tools & Integrators in Israel

	Clients	New Clients	Integrators
Clarity (CA)	Clalit, SanDisk, Leumi Card, Harel, Strauss, Orange, Pelephone, Bank Mizrachi, Teva, Playtech, Elbit, HOT, The Federation of Local Authorities, Lotem Signal - SaaS	SAAS - חיל אוויר, משק וכלכלה	Proceed, Orantech, CA
MSP	Menora, IAI, Ayalon-ins, Cellcom, Phoenix, Leumit, Justice Department, Clal Bit, Bank Igud, Delek, Paz, Min.of the Environment , Visa CAL, Bank Discount, Migdal, MOD, Prime Minister's Office, Maccabi, AIG, Bazan, Bank Israel, Bank of Jerusalem	Essence, Rafael, SI, ממשל זמין	ONE1
Sciforma	Bank Discount, Teva, Visa Cal, BVR, Nova, Evogene, Leadcom Hazera Genetics, Bid Band Networks, IDE, Veraz, Opgal, HOT, ZIM, Isracard, Machteshim agan eng, Intel ISDC, Plasson, Solaredge, Given Imaging, ICL, Tracks, Arkal, Ministry of Health, Mindu, Holon Municip, Technostat מט"ח, Credorax Group, Neshet, Sapience, MoD, Water Authority	נתיבי ישראל, בנק הפועלים	Xioma
Service Now	Sandisk, Bank Leumi, Netafim, Tnuva	Zerto	Dicomano, Doitwise
BMC	YES, Mimun Yashir, PHI, Bynet - SaaS		Matrix

PPM Tools & Integrators in Israel

	Clients	New Clients	Integrators
EPM (Microsoft)	M-system, Leumit, IAI, IAA, Lotem, Bezeq, Mekorot, Orbotech, Bank Leumi, Coca-Cola, Nice, <u>Matan</u> : Machteshim Agan, Prime Minister, Maccabi, Alvarion, IAA, Better Place, Tnuva, Random Logic; <u>Orantech</u> : Netafim, ECI, Ceragon, Logic, AD Gency ,Sol gel ,Rocar , Playtech, Sandisk; KAKAL, MODU, Kodak, RAD; <u>PZ Projects</u> : Min. of Foreign Affairs; Proceed: Malam	Amdocs, Defense <u>Matan</u> : Strauss, Tel-Aviv Municip. Elta, Marvell <u>Orantech</u> : Navy, Shabas, Teva R&D, Sorek, Leumi Le'Mashcantaot <u>PZ Projects</u> : Justice Department, Elisra	Matan, Orantech, PZ Projects
SAP PPM	IEC, Bank Hapoalim, Mekorot	Amdocs	SAP, Proceed, <u>Matan</u> other potential SAP integrators
Clarizen	SBMs	ECI ,Amdocs ,HP, Bezeq int, Indigo, Arad	PZ Projects
Jira		,AIG ,888 ,Meuhedet, Amdocs (develop), EXAGON	Methoda, Matrix Proceed